



M-OCDS News

MONMOUTH-OCEAN COUNTY DENTAL SOCIETY NEWSLETTER

A Component Society of The New Jersey Dental Association and
the American Dental Association

From the President

As we approach the holiday season, I want to extend my warmest wishes to each and every one of you. Your dedication to dental excellence and commitment to the well-being of our community is truly commendable.



May this festive season bring you joy, good health, and moments of relaxation with loved ones. As dental professionals, your efforts contribute significantly to the overall health of our community, and I am grateful for your tireless work.

Let us reflect on the accomplishments of the past year and look forward to new opportunities in the coming one. May the spirit of the holidays inspire renewed energy and enthusiasm as we continue to serve our patients and uphold the highest standards of dental care. As we look forward to a new year, we have some fantastic dinner meetings on the horizon with some wonderful speakers. We are proud to offer our members PACE approved CE at each dinner meeting for fellowship with the Academy of General Dentistry. We hope to see you at The Waterview Pavilion in Belmar for future dinner meetings.

Wishing you and your families a joyful holiday season and a prosperous New Year.

John Soliman, DMD, MD
M-OCDS President

DECEMBER 2023

Upcoming Events

JERSEY SHORE UNIVERSITY MEDICAL CENTER

Wednesday, December 6, 2023

“THE 4 RIDDLES”

Dr. Gary DeWood

JSUMC John K. Lloyd Amphitheater, Neptune
and Live ZOOM

TRUSTEES MEETING

Tuesday, January 7, 2024 – 7 PM **ZOOM**

JERSEY SHORE UNIVERSITY MEDICAL CENTER

Wednesday, January 10, 2024

**“MULTIDISCIPLINARY APPROACH
TO COMPLEX RESTORATIVE DENTISTRY
MASTERING THE
PERIO-RESTORATIVE INTERFACE”**

Dr. Ryan Cook

JSUMC John K. Lloyd Amphitheater, Neptune
and Live ZOOM

GENERAL MEMBERSHIP MEETING

Tuesday – January 30, 2024

**NJDA EXECUTIVE OFFICERS
PRESENTATION**

WATERVIEW PAVILION, BELMAR

FREE FOR MOCDS MEMBERS & EARN 1 CE CREDIT!

GIVE KIDS A SMILE!

NJDA.ORG FOR EVENTS

February is Children’s Dental Health Month

MonmouthOceanDentalFair@gmail.com

MONMOUTH COUNTY:

Dr. Jeffries-Bruno (732) 963-8680

OCEAN COUNTY:

Dr. Matt Sones (732) 473-1123

Society web site: www.M-OCDS.org



WHY JOIN THE NJ DENTAL POLITICAL ACTION COMMITTEE?

Benjamin Franklin said, “We must all hang together, or assuredly we shall all hang separately.” How appropriate when one talks about assuring the vitality of dentistry. Having served in a leadership role in dentistry for many years, I assure you there is strength in numbers, and power when there is unity among colleagues.

All too often, we become absorbed in our daily routine, and we often forget about those outside influences that have a tremendous effect on the way we treat our patients and how we manage our businesses. Legislators, regulators, insurance companies and countless others constantly barrage dentistry with overbearing rules and regulations that affect what we do and how we do it.

The most effective means of addressing these immense challenges is with a conversation. Conversations that educate non-dentists who need to understand us and the impact their actions can have on our businesses and the patients we treat. Dentistry has these conversations because of relationships that have been built through our political action – NJDPAC.

Strong relationships are critical to ensure we tell our own story and not be subjected to others who simply do not understand. Political action is paramount to building and strengthening these political relationships. It is the best pathway to meet and develop relationships with the state and local elected officials.

In 2021 less than 24 percent of NJDA members contributed to NJDPAC. As of today we are at 20% for 2022. That’s not adequate to face current and future challenges like corporate ownership, direct-to-consumer dentistry, mid-level providers, reduced reimbursement, third party interference, student debt, and needless overregulation. We need to do better, and we can!

Help us push our Disallowed bill to the finish line. Appreciate the work that went into having dentists declared essential health care providers during the pandemic. The Federal and State funding that so many dentists received saved many practices. Let’s not forget the work that has been done at the State and Federal level in holding off a dental benefit in Medicare.

Please join me today as a contributor to the NJ Dental Political Action Committee. NJDPAC does not support a political party. It supports our profession. Join me and take your seat at the table and be heard, otherwise you can be assured that our profession will be on the menu.

Mark A. Vitale, DMD
Chairperson, NJ Dental Political Action Committee

NJDPAC LEVELS

- Student- \$5
- Sustaining Member- \$150
- Diamond Club- \$350
- Platinum Club- \$500
- Executive Club- \$1,000
- Governor’s Circle- \$1,500
- Chairman’s Table- \$2,000



CONTRIBUTE TODAY

M-OCDS TRUSTEES MEETING MINUTES OCTOBER 10, 2023

M-OCDS TRUSTEES MEETING MINUTES

October 10, 2023

Attendance:

Trustees: Drs. Soliman, Albin, Hersh, Feeney, LaFalce, Sniscak, Sones, Thai, Nebblett, Seto, Dinowitz, Friedman, Condello, Jeffries-Bruno

The meeting was called to order by Dr. John Soliman at 7:10 PM

The meeting was held via ZOOM video conferencing.

We do not have a Quorum

Approval of the minutes from last meeting: YES

President's Report (Dr. Soliman):

We had a fantastic Social Networking Event at The Watermark in Asbury Park on September 27th where we were joined by many state legislators. I want to thank Dr. Thomas Sniscak for organizing the event. The comradery of new and familiar faces was a great member benefit that allowed us to socialize and network with colleagues across Monmouth and Ocean counties.

We are all set to host our first dinner meeting of the year on October 17th at the Waterview Pavilion in Belmar, NJ. We are very fortunate to have an incredible speaker, Alex Keosky, join us for our meeting to offer a topic that is required for state licensure. Please make sure to encourage your friends and colleagues to attend.

Vice President's Report (Dr. Nebblett):

Looking forward to working with everyone as part of M-OCDS Will be working on the budget and lecture series for the 2024/2025 Nomination committee looking for Trustee for role of Secretary, open to suggestions

Treasurer's Report (Dr. Seto):

All accounts in good standing

NJDA Trustee Report (Drs. Jeffries-Bruno/Nebblett):

NJDA BOARD OF TRUSTEE MEETING SEPTEMBER 20th 2023

Budget Committee Meeting

DISCUSSION

Proposed budget was based on an increase of 5 in dues paying members, the question raised was can we build a budget based on membership increase.

Rebuttal by President Dr Arace is that it unrealistic to say we will not have an increase in membership and we are hiring someone whose role is specific to increase membership.

Changes made to maintain proposed revenue on current membership numbers.

Increase dues additional \$35 as our dues have not increased since 2016/2017 and the ADA is decreasing its dues by \$30.

Non dues revenue is steady; largest non dues revenue is income from licensure series.

Largest expense is salaries, voted to change providing staff with a Dental Benefits at a cost of approximately \$24K to providing dental insurance approximately \$8,200.

Resource day cut to save money, it will just be shredding.

Auditors Mike Holt, Diane Testa CPA BKA auditors agreed with financial statements of NJDA and is in accordance with accounting principles generally accepted in the US consistent liabilities.

SYNOPSIS

- Proposed budget was adjusted - a dues increase of \$35 and a change in dental benefits provided to NJDA staff.
- Voted to present the budget to the Trustees, Trustees voted to present budget to House of Delegates.
- Copy of Budget as originally presented attached.

NJDA BOARD OF TRUSTEES MEETING

Against Dental Compact

- our "compact" states that our jurisdiction is a "court of competent jurisdiction" so that regulations are adjudicated by the board now it will be decided by a court and we are uncertain who is the court of competent jurisdiction

- Compact has language that may allow accreditation other by a US accredited school, concern that there are dental entities that are backed by venture capitalists that are looking to creating their own version of accreditation but what will stop a school from saying we no longer follow CODA accreditation process

- Texas dental association passed in assembly and then rejected the compact presented to them

- will result with higher licensing fees for NJDA members

- will lead to a more complicated process of patient complaints as their license is not from the NJDA

- if one state lowers the bar, then we may be flooded with people that come here that are here that cannot practice anywhere else

- this compact affects our sovereignty, there is no individuality in the compact

- compact gives them the right to charge us to develop the compact and additional workforce to exam the licensee and there as there is no existing infrastructure our members will bear the cost of creating one

- no benefit for our members as our neighboring states are not approving it - as it stands only 3 states are part of the compact and will not be official until there are 7 member states

- for comparison the medical compact was done to permit telemedicine and to get Medicaid/Medicare reimbursement

- this was not discussed with State Board of Dentistry prior

- ADEX exam gives portability in over 48 states so is portability is moot

Proponents of the compact

- may harm our image in Trenton and the other organization we work with - hygienists, dental sch that we revoke our own bill

- compact will happen at some point and NJ has historically been a leader

- may increase # hygienists

- being in 1st 7 has advantage of being able to set rules/std for compact

- did not need to discuss with state board of dentistry

- benefit dentists/hygienists those living in border states

- to date there has been no increase in licensing fees due to joining compact - our current fee structure included a compact fee for state board of dentistry is set by the state board of dentistry. the person applying for compact privilege can be assessed a higher fee for licensure

SYNOPSIS

- Board of trustees cannot rescind, however a resolution would be presented at the next House of Delegates meeting where it may

M-OCDS TRUSTEES MEETING MINUTES OCTOBER 10, 2023

be possible to rescind. Vote was made whether or not to continue support of Compact

- voted to continue with support of compact 9 - 5

Peer Review Program

Vote was made to make the Peer Review Program available only to NJDA members. Non members can have access to the peer review program by either becoming a NJDA member or paying a per use fee

Dr Jeff Mermelstein was not in attendance however he submitted a letter of resignation as chairperson of peer review if it was no longer open to all NJ dentists

Necropsy Report

Monmouth County - Dr Edward Gaines

NJPAC Report

Largest turnover of politicians in decades, don't forget to support NJPAC

Council on Dental Benefits (Dr. Safari):

Council on Governmental & Public Affair (Dr. LaFalce):

I attended the NJDPAC Zoom meeting on 9/27/23 which was 30 minutes. Hosted by Jim Schulz and Dr. Mark Vitale, it featured a conversation with Sen. Penacchio (a former practicing dentist) and Dr. Anthony Iacono, President of Morris County College. They discussed how Sen. Pennacchio led the charge in raising 10 million dollars for a project at Morris County College. They will be building a new career training center which will add healthcare professions programs such as dental assisting and dental hygiene!! This is all part of the effort to help reduce the dental workforce shortage. Planned opening in Fall 2024.

They will be hosting more lunchtime conversations and all NJDPAC Club Contributors are invited to attend. I encourage any of you to pop on the calls if you can even for a few minutes.

The next one will be on October 25th at noon with Assemblyman Conaway.

The next COPGA meeting will be on October 25th at Noon via Zoom. I will be in attendance and will forward a report for the next TM.

Council on Membership (Dr. Sniscak):

Current member count = 620. In the past year we have retained 93.0% of our members which is the NJDA average. I know we can do better because our component has so much to offer. Please continue to invite your colleagues to our component meetings. If you identify any nonmembers with an interest, feel free to put them in touch with me to streamline their path to membership.

On September 27th, 2023, we hosted our annual Legislator's Night and Networking Event at the Watermark in Asbury Park. In attendance were five state legislators, NJDA staff members Jim Schulz and Jeffrey Wood, and approximately 40 M-OCDS members. We fell short on resident attendance, with only four residents attending from our local residency programs. I propose running this program again in late September 2024. I welcome input from our Board of Trustees and membership at large to make it bigger and better next year.

Council on Membership Conference Call

September 11, 2023 7pm

Attendance: Ors. Janhavi Rane (Chair, Mercer), Andrew Dietz (Officer Liaison, Southern), Adam Goldberg (Central), Peter Duda (Essex), Nima Mirmadjlessi (Middlesex), Tom Sniscak (MOCDS), Donald Lapine

(Passaic), Doug Bush (Tri-County), Brett Handsman (Union) & Eric Weinberg (Union).

NJDA staff: Reva Brennan, Ann Marie Varga, Bill Cook & Colleen Walkowitz.

Membership Report:

2023 Membership as of 9/11/23 4,416 total members (-11 members, 97.70% of 2022 total members). See attached snapshot for more details.

15 for 12 membership/Quarter Year dues incentive is available to eligible non-members and nonrenews. Join for the remainder of this year at no-cost while renewing for 2024 and locking in at the 2023 dues rates. Communications have been and will continue to be sent. The list of non-members will be sent to the components for their outreach.

Every year NJ Monthly publishes its Top Dentists issue. Last month NJDA staff sent congratulation emails to both members (445) and non-members (78). The list of dentists will be sent to the components to congratulate their members and recruit their non-members with a personal invite to a component meeting and mention the above quarter year dues incentive.

2024 dues billing- An email requesting components 2024 dues amounts has been sent. NJDA staff has requested these amounts to complete the dues billing process no later than October 15th

A copy of a component new member email was shared with the Council (see attached). Please feel free to use as you wish.

Component Leadership Briefings-NJDA has begun hosting monthly half hour zoom meetings. The goal is to communicate current information to the 12 local component society leaders. The Council on Membership will be added to these emails to join.

The next meetings are scheduled for 7pm via zoom:

November 13, 2023, January 8, 2024, March 11, 2024, May 6, 2024

COMMITTEES:

Committee on Communications (Dr. Friedman):

Next newsletter is December issue.

Committee on Constitution and Bylaws (Dr. Hersh):

The final installment of the Constitution and Bylaws revision will be transmitted this week. Once received, please ask me for edits or suggestions.

Committee on Membership (Dr. Sniscak):

See above

Committee on General Membership and Educational Programs (Drs. Seto/Gupta):

Our first dinner meeting is scheduled for 10/17 and will cover the ETHICS requirement for licensure renewal. We have close to 50 registrants so far, both members & non- members, including dentists from other components. It is still one week away, so we are expecting a great turnout for our first dinner meeting of the year. Please help spread the word.

M-OCDS TRUSTEES MEETING MINUTES OCT. 10th/NOV. 7, 2023

Committee on Sponsorship (Dr.Sones)

Our dinner meeting sponsors for the dinner meeting on October 17th are:

Platinum Sponsors: Align Healthcare Realty, Asteto Dental Lab, Staff Driven Dental, ZimVie

Gold Sponsors: Evenly, Newark Dental Pemco, Optimal Practice Transitions

Bronze Sponsors: Bank of America, DDS Match, Surgitel

We have limited availability for additional sponsorships at this time and have virtually SOLD OUT of dinner meeting sponsorship opportunities. Now we must do our part in driving member attendance to our dinner meetings to show the sponsors that there is tremendous value as dinner meeting sponsors.

Committee on Children's Dental Health (Drs. Jeffries-Bruno/ Gupta):

Akriti Gupta has taken on the position of Ocean County chair. Discussions are underway to seek out a location for a fair.

Committee on Special & Social Events (Drs. Gupta/Seto):

We are planning an event for next spring to honor Drs.Sones & Soliman- it will be a President's Luncheon on Sunday April 21st at Eagle Oaks. Contract will be reviewed and finalized this week. Save the date & themes to follow.

NJ Dental Lifeline Network

(formerly Donated Dental Services) (Dr. Feeney):

The greatness of our profession is derived from the spirit of selfless service for others. Not only as healers, but also being the ultimate advocate as leaders for the health, safety, and well-being of 9.27 million New Jerseyans inclusive of our marginalized communities. The NJ DDS activity from 7/1/22-6/20/23 has revealed the total value of donated treatment to be \$1,025,036 for 345 patients. 21 additional volunteer doctors have joined and for every administrative dollar spent, \$5.82 worth of care is generated. To date, 578 doctors participate across NJ, notwithstanding more volunteers are needed in Ocean County. Since inception, 9560 deserving patients have completed treatment that has generated a total worth of care now exceeding \$28,052,389!! Of special note, there is a long waiting list of patients to be appointed in Ocean County. If you already participate, thank you and please consider treating another patient from Ocean County. If you are not a volunteer, contemplate doing so by treating just one patient a year through contacting Ms. Shanda Bell - 732-821-3056 or speaking with Drs.Elisa Velazquez, Matt Safari, Tom Sniscak or myself.

Jersey Shore Medical Mentor (Dr. Condello):

There are still courses left to meet all the license requirements. The residents will be informed about the dinner meetings.

Old Business:

MMC & JSMC Scholarship Fund
AV Equipment

The meeting was adjourned at 8:18 PM

Respectfully submitted, Akriti Gupta, DMD M-OCDS Secretary
2023-2024

M-OCDS TRUSTEES MEETING MINUTES

November 7, 2023

Attendance:

Trustees: Drs. Albin, Condello, Feeney, Friedman, Gupta, Hersh, Isaacson, LaFalce, Ostrow, Seto, Shah, Soliman, Sones, Sniscak and Thai

Non Trustees: Drs. Britton, Miller and Hellerstein

The meeting was called to order by Dr. John Soliman at 7:23 PM.

The meeting was held via ZOOM video conferencing.

We have a Quorum

Approval of the minutes from last meeting: YES

Motion was made to approve the minutes of the prior meeting was made by Dr. Feeney and seconded by Dr. Sones. The motion passed and the minutes were approved.

President's Report (Dr. Soliman):

We kicked off the year with a great dinner meeting and a fantastic showing. We continue to thank our vendors and we look forward to continued meetings in the future. Our Next Meeting will take place on 11/14/2023 at the Waterview Pavilion.

Vice President's Report (Dr. Nebblett):

Looking forward to seeing everyone at our Nov 14th 2023 dinner meeting.

Treasurer's Report (Dr. Seto):

All accounts in good standing.

Secretary's Report (Dr. Gupta):

No report.

ADA Delegate Report (Dr. Shah):

ADA is considering different categories for members - not all have to be dues paying members (ex. Dental school faculty). The idea is to bring in more members. Another discussion was regarding dentists that are not ADA members but advertising on social media that they are members.

ADA Delegate report 2023: ADA smile con at Orlando October 5th to 7th followed by House of Delegates meeting. This year CE selection was really good and many courses were full. It was a great deal. \$225 to take as many courses as you want except additional money for hands on courses. Lots of young dentists took advantage of this opportunity as I saw great attendance in all courses. Exhibition floor was busy but heard some vendors complaining. Personal observation was that bigger crowd was at CE than attending vendors, which made me proud of tomorrow's dentist caring to make themselves better.

We had a great year with our president Dr. George Shepley ADA from our own 4th district who led ADA very successfully. Looking forward to our new president for 2023-24 Dr. Linda Edgar (Past president AGD) with great experience and zeal to achieve great results for our members. There were three candidates for president elect and Dr. Brett Kessler from Colorado won by two votes against Dr. Craig Armstrong from Texas. Both were strong candidates and ADA is in good hands. As second vice president, I am happy to report that again our own 4th district delegate Dr. Edwin Delvalle-

M-OCDS TRUSTEES MEETING MINUTES NOVEMBER 7, 2023

Sapulveda (Oral Surgeon and JD) got elected.

House of Delegates discussed and took decisions on very important matters. I will highlight the most important ones here but if anyone is interested in knowing more can go to ADA site or feel free to contact me.

(1) Dues: Resolution 213 Even though last house meeting established automatic dues increase, ADA House decided to reduce dues by \$30 effective January 2024 in order to support and allow tripartite through providing relief to state and local components. That will lead to \$3,000,000 in ADA budget.

(2) Resolution 218: BOT was urged to increase ADA volunteer and non-staff travel and expense per diem to \$150 and it was amended- Starting 2024 Budget, the board of trustees be urged to calculate the ADA volunteer's daily stipend at a rate of twice the meal and incidental expenses. It was unanimously accepted as amended.

(3) Resolution 305 RC was adopted: If legislators or regulators seek to support payment for dental care for adults over 65 for dental services associated with otherwise covered medical service in any tax payer funded public program, then ADA may support a program that (1) provides a dental benefit for individuals when peer reviewed current scientific evidence as assessed by the ADA supports improved health for that medical procedure covers the range of services on both in- patient and out-patient basis necessary to achieve the desired improvement in health outcomes (2) is adequately funded to support an annually reviewed reimbursement rate such as 80% of dentists within each geographical area receive their full fee (80th percentile) to support access to care. (3) Includes minimal and reasonable administrative requirements including use of the CDT code for reporting dental procedures and use of the dental claim form(Electronic or the ADA claim Form).

(4) Allows freedom of choice for patients to seek any dentist while continuing to receive the full program benefit and be it further RESOLVED that ADA emphasizes that dental offices are different from medical offices given the equipment and overhead expenses for procedures routinely performed in every dental office and the current relative value unit (RVU) system in medicine is not applicable to dentistry, and it be further RESOLVED that the following ADA policies be rescinded (1) Elimination of Disparities in coverage for dental procedures provided under Medicare (Trans:1993:705) (2) Modifying the Existing Medicare Dental Coverage: Statutory Dental Exclusion(Trans:2020:347)

(4) Resolution 405: policy titled Tooth Whitening Administered by Non Dentist s be rescinded.

NJDA Trustee Report (Drs. Jeffries-Bruno & Neblett):

No meeting report. The next BOT meeting will take place after the HOD meeting on November 8th. The HOD is virtual, please make sure to RSVP. Following the HOD will be the BOT meeting which will be in person at NJDA headquarters. Dr. John Soliman will be attending on our behalf as neither Natalie nor myself would be present. Thank you John!

Council on Dental Benefits (Dr. Safari):

No report for CODB , Next meeting is on Wednesday Nov 15th .

Council on Governmental & Public Affairs (Dr. LaFalce):

I attended the meeting which was held via Zoom on 10/25/23. Here is a summary:

Legislative Election Update:

A) this year in NJ we have 120 seats (80 assembly/ 40 Senate) on the ballot. 2023 will be the largest turnover in state legislative history since Watergate. We will be losing key legislators and will have to start building new relationships.

B) there are some key districts we are watching with very competitive races which could have a huge impact on dentistry. Ones to watch: districts 3, 4, 11, 16, & 38. In the 11th LD: Sen. Vin Gopal, who has sponsored our virtual cc bill is very vulnerable.

C) there is a feeling that Republicans will gain some seats but the Democrats will retain their majority in both houses. Either way 25-33% of our legislature will be made of different people come January 2024. It is expected to be a low voter turnout year.

State Legislative Update: (Lame Duck Edition)

A) Dentist/Dental Hygiene Compact - S3938

Passed Assembly in June 2023. 10-12 states are expected to introduce this legislation in coming sessions. Once 7 states have passed the compact, it will be enacted. Jim Schulz explained this legislation benefits the workforce by allowing dentists and hygienists to have portability across state lines. He emphasized that the ADA supports the legislation and the eventual compact commission will be made up of representatives from each state's dental board. States will retain full authority and sovereignty over disciplinary actions and scope of practice.

B) Virtual Credit Card - A.4913

Has passed the Assembly in June 2023. NJDA met with Senate sponsors

C) Disallow - A.3246

Passed Senate in June 2022. Awaiting a hearing in assembly. This will increase transparency and consumer choice on oral healthcare.

D) Joint Negotiations - S.3866

This legislation will be the centerpiece of NJDA's priorities in the next legislative session.

State Regulatory Update:

We were updates on amalgam waste, radiologic change (2023 ADA ruling about shielding), DOH oral health report, DOH 3rd grade oral health assessment , Division of Consumer Affairs State Board appointments, Medical loss ratio transparency, Dental/Medical Rule Integration.

**Dental Practice Act: * this rule is sunseting in 2024, this is time to provide input if there are any changes we would like the state board to consider. Carmela will forward further information to the trustees.

Public Affairs Update:

A) NJDA has produced and ERISA 101 Podcast to clear up confusion over these plans

B) County College of Morris. Health Sciences Program. A new dental hygiene and dental assisting program will be opening. NJDA assisted CCM with securing funding.

New Business:

A) 2024/2025 Legislative Planning. NJDA will be focusing on the following initiatives:

Oral Hygiene Products Sales & Use Tax Elimination

Joint Negotiations

Carrier Transparency

Workforce Funding

M-OCDS TRUSTEES MEETING MINUTES NOVEMBER 7, 2023

Mr. Schulz also informed us that he will be submitting NJDA's H12024 ADA SPA grant application. We have previously received SPA grants which help drive the advocacy agenda.

The next COGPA meeting will be on Wed. 12/6/23. @ 10am via Zoom.

Council on Membership (Dr. Sniscak):

We have 623 active members, which is +3 compared to last month. Our next Council meeting is November 13th. Dr. Seto mentioned that it is possible for an NJDA member to be a part of multiple components.

Council on Annual Session (Dr. Dinowitz):

-The 2024 Annual Session will be held on May 8, 2024, at the Mainland Hotel in Manahawkin.

-The Conference will consist of 7CEU, breakfast, lunch, dinner, and a consumption bar with a reception dinner.

-Member pricing: \$275.00

-Non-member pricing: \$495.00

-Exhibition time will be 8:00am to 3:00pm

COMMITTEES:

Committee on Communications (Dr. Friedman):

Next newsletter is December.

Committee on Constitution and Bylaws (Dr. Hersh):

In discussion is the Ethics portion. Dr. Hersh will organize a small group to review in person (Dr. Albin and Dr. Sones volunteered).

Committee on General Membership and Educational Programs

(Drs. Seto/Gupta):

We had a great turn out for our first dinner meeting of the year - there were 13 vendor reps & 62 guests (including 2 MMC residents, 3 non-member dentists, 1 non-member guest, 5 staff). We successfully utilized credit card payments as well! In total, we collected \$315.

Let's keep up the momentum for the next dinner meeting! We have close to 35 members already registered for the next dinner meeting, so please continue to spread the word. We would love more of a showing from the residents.

Committee on Sponsorship (Dr. Sones)

For our meeting on 11/14, our sponsors will be:

Platinum: Align Healthcare Realty, Asteto Dental Lab, Staff Driven Dental, ZimVie

Gold: Evenly, Newark Dental Pemco, Optimal Practice Transitions

Bronze: Dentsply Sirona, Align Technologies, Surgitel

Committee on Children's Dental Health

(Drs. Jeffries-Bruno/Gupta):

Our location for health fairs is pending & committee meeting to be held this month. We are always looking for member involvement. Please reach out to us if you are interested in participating: Jocelyn Jeffries-Bruno jjbrunosmiles@gmail.com Suggestion: Bell Works in Holmdel

Committee on Necrology: (Dr. Isaacson)

Edward Gaines (August 24, 2023) He attended Fairleigh Dickinson University class of 1981. He was a member for 33 years.

Ira Kreitman (October 4, 2021) He attended Temple University class of 1963. He was a member for 60 years.

Raymond Salm (February 13, 2022) He attended the University of Pennsylvania class of 1952. He was a member for 71 years and M-OCDS President in 1974

Committee on Special & Social Events (Drs. Gupta/Seto):

Next year's event to celebrate our presidents will be a President's Luncheon at Eagle Oaks on April 21st, 2024. Please save the date and stay tuned for details - there will be a theme and some fun stuff planned to celebrate Dr. Sones & Dr. Soliman

NJ Dental Lifeline Network (formerly Donated Dental Services)

(Dr. Feeney):

The next NJ Dental Lifeline Network DDS Program meeting will be held 1/14/24 at 7:30 PM via Zoom. Agenda to be released. Of the entire NJDA membership, there are 593 DDS volunteers across the state. The MOCDS membership has 100 DDS volunteers, there are 63 in Monmouth County and 36 in Ocean County. Ocean County - we need more volunteer efforts, even if it is to treat an additional patient by a current member. Monmouth County - we need more volunteer efforts as well, if we can take a patient from Ocean County.

Jersey Shore Medical Mentor (Dr. Condello):

Provided all mandatory credits for licensure renewal requirements in addition to Enteral sedation, N2O, & Local Anesthesia. Courses are still hybrid, there are some concerns of attendance in person.

Old Business:

MMC & JSMC Scholarship Fund - need a quorum to vote.

AV Equipment - resolved

New Business:

- Compact
- Resolution proposed on the Compact, to be discussed tomorrow at the HOD.

- Suggestions were provided by Drs. Albin & Feeney. Resolutions will be emailed to the trustees for review.

- Dues increase?

- Will need to consider if NJDA is increasing dues. ADA has decreased dues with the intent of state and local components being able to increase dues

- Dr. Sones is suggesting to raise the dues since MOCDS has not raised the dues in many years.

The meeting was adjourned at 9:02 PM

Respectfully submitted, Akriti Gupta, DMD M-OCDS Secretary 2023-2024

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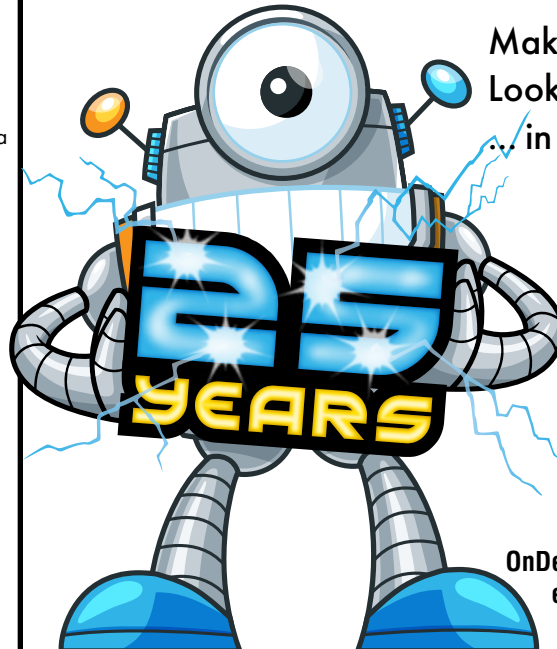
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Presented by Gary DeWood, DDS, MS

WEDNESDAY, DECEMBER 6, 2023

FROM 9:00 AM – 4:00 PM

Live ZOOM

In this program Gary DeWood will discuss the 4 riddles that all dental teams must solve to achieve success.

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THE TECHNICAL RIDDLE What is the appropriate solution to the problem this patient presents with? There is only one correct diagnosis - there are multiple solutions.

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THE FINANCIAL RIDDLE Unless the practice is a FREE dental clinic everyone involved needs to make a living. It is the responsibility of the leader to see that the practice is profitable. It's not possible to just do the dentistry - you must get paid for it.

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Gary DeWood, DDS, MS, December 6, 2023

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Dr. Ryan Cook
"MULTIDISCIPLINARY APPROACH TO COMPLEX RESTORATIVE DENTISTRY – MASTERING THE PERIO-RESTORATIVE INTERFACE"
JSUMC John K. Lloyd Amphitheater, Neptune, NJ and Live ZOOM

Wednesday, April 10, 2024
Dr. Gordon Christensen
"THE CHRISTENSEN BOTTOM LINE 2024"
JSUMC John K. Lloyd Amphitheater, Neptune, NJ and Live ZOOM

Wednesday, February 21, 2024
Dr. Sam B. Low
"INNOVATIVE PERIODONTICS: "HOW TO" FROM TECHNIQUES TO PRODUCTS" and "THE HOLISTIC APPROACH TO MANAGE TODAY'S PERIODONTAL PATIENT"
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OBITUARIES

DR. IRA KREITMAN, age 82, of Lakewood, New Jersey passed away on Monday, October 4, 2021. Dr. Kreitman was born September 18, 1939 in Brooklyn, New York. He is survived by his wife, Marlyne Kreitman; his daughter Michele (Eric) Shipitofsky; and his son Jeffrey (Patsy) Kreitman; his three grandchildren.

Dr. Kreitman was a long-time Orthodontist in Lakewood. He attended Temple University class of 1963. He was a member of the Monmouth-Ocean County Dental Society and New Jersey Dental Association for 60 years.

EDWARD GAINES



Edward Gaines, age 63, of Colts Neck, passed away peacefully at home on August 24, 2023.

A respected dentist, he graduated from Fairleigh Dickinson University in 1981 and from the University of Medicine and Dentistry in 1985. Ed loved caring for his patients and looked at them and his staff as extended family and friends. He had a warm and welcoming personality and enjoyed spending time with those he loved.

He was a member of the Monmouth-Ocean County Dental Society and New Jersey Dental Association for 33 years.

An avid sports fan, he was a season ticket holder for the New York Giants and also rooted for the Yankees and the Knicks. Some of his hobbies included sailing, skiing, golfing, gardening, and playing the guitar.

He was the beloved husband of Lori (Lappen) Gaines for 36 years. Besides his wife, he is survived by his children Benjamin, Amanda, and Andrew Gaines of Colts Neck, his parents Edward Donald and Floretta Gaines, his sister Tamra Russo and brother Michael Gaines, brothers-in-law Leonard Russo and Jeffrey Lappen and sisters-in-law Kimberly Gaines and Lisa Gibbons Lappen. He also leaves his nieces Justine Gaines and Gillian Russo and nephew Daniel Gaines.

Donations to the National Brain Tumor Society (www.braintumor.org) would be greatly appreciated.

DR. RAYMOND WELCH SALM, JR.



Dr. Raymond Welch Salm, Jr. was born in his home on the Boulevard in Westfield, NJ and died in his home in Palm Coast, FL on February 13, 2022.

A graduate of Westfield High School (NJ), he entered World War II at the tender young age of 18 and served in the Army Air Corps as a Second Lieutenant Navigator. He was part of the 9th AF Pacific Op-

eration that landed with 19 other B-29 planes at Holloman AFB in Alamogordo. He separated from the service at Mitchel Field on January 31, 1946. He was awarded the American Campaign Medal for performing military service in the American Theater of Operations. Almost seventy years later, he was accepted to fly with the Honor Flight in 2013 and joined 10 other Veteran military members on a trip to the WWII Memorial in Washington, D.C.

Ray entered Lafayette College after the war where he played football and pledged Phi Kappa Psi. He transferred to the University of Pennsylvania to obtain his Dental Degree. He married a Westfield High School graduate, Millicent M. Caulfield on 4/16/49. They moved to Red Bank, NJ after his residency in Florida and opened Ray's dental practice. He continued to perfect his dental skills and had

a successful business for 30 years. He was a member of the Monmouth-Ocean County Dental Society and President in 1974. Dr Salm was a New Jersey Dental Association member for 71 years.

The family moved to Shrewsbury when they outgrew the Red Bank family home. He continued to fly as a private pilot and took many trips with friends and his family in his shared Piper Comanche (4 at a time!). Ray and Millicent shared 71 years together; raising their 6 children, traveling the USA, the world and finally setting roots in Queen Valley, AZ for 35 years before relocating to FL in 2019 to be closer to family. Ray was an active golfer, bridge player (including doubles) and a friend to all.

Ray is preceded in death by his wife, Millicent, and his parents, Raymond Welch Salm, Sr. and Katherine Wilhelmena Dryer Salm. Ray is survived by his sister Margery Salm Hudson, his children Raymond Welch Salm III, Madelyn "Lynn" Welch Salm-Smith (Dion), Jeffrey Weston Salm (Cathy), Leslie Jane Salm Williams (Hinton), John Bradford Salm (Kim) and Alison Salm Wollman (Henry). He has six grandchildren: Kerry, Justin, Corry, Mick (Astrid), Chris, James and a great granddaughter Sonia Lea Wollman. He is also survived by 7 nieces and nephews.

Services will be private and with family. In loving memory of Ray, get an education if you can, always pursue your dreams, never become stagnant, share your smile often and make a new friendship.

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scholarship awarded to Julia Lazzara RSDM 2024

M-OCDS Newsletter

DECEMBER 2023

All material for publication must be received by the editor no later than the 10th of the month preceding publication.

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Monmouth-Ocean County Dental Society

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