



# M-OCDS News

MONMOUTH-OCEAN COUNTY DENTAL SOCIETY NEWSLETTER

A Component Society of The New Jersey Dental Association and  
the American Dental Association

*From the President*

**DECEMBER 2020**

Adversity may be the mother of invention, but it is also the mother of its sibling "adaptation". While each of our members has had to become inventive in how we re-define ourselves and our businesses during these challenging times, we have also had to learn to adapt to an ever-changing environment. What we thought, felt, and heard in March and April may no longer be what we hold to be true today. I am sure this will be true for months to come, and I want to challenge each of our members to view this evolution as a period of growth rather than one of despair....



Organized dentistry has not been spared in this period of change. We have had to adapt and re-invent ourselves to address the changing needs and values of our members. An organization that is known for valuing camaraderie and hands-on education has had to reinvent itself in a digital world where Zoom and eblasts are now the primary means of reaching our members. The learning curve has been steep, but I am proud to say that the M-OCDS has risen to the challenge.

Our first two webinars of the year, "Every Day Digital Dentistry" and "Dental Industry Changes: Pre and Post Pandemic" were well attended and well received by members, residents, and dental students alike. The opportunity to continue our education while maintaining our safety is a top priority for our members and thus far, we have been able to deliver. I continue to encourage all of you to stay active in organized dentistry and attend CE webinars offered by M-OCDS and the NJDA. In January of 2021 we will be holding our annual NJDA Officer's Presentation via Zoom, which is an excellent opportunity to learn about how organized dentistry is continuing to support and advocate for our members through the pandemic.

Streamlining important information is another adaptation that we have had to make. Our eblasts are targeted, timely and full of pertinent information. There are many important regulatory and fiscal updates that have occurred over the past several months, and we encourage members to use our eblasts as a resource to stay current on these events. In addition, our printed newsletter is also going through a re-invention! We will now send most publications as eblasts to all members with active emails in ConstantContact. This is not only environmentally responsible but is an adaptation to the overwhelming majority of members that get their information online. Please take a moment to review this new medium and let us know what you think.

I wish all members a happy and healthy holiday season and I look forward to 2021. May the adversity that we face today develop into wonderful opportunities for growth and strength in the coming year.

*Dr. Sally Guerrasio-Safari*  
M-OCDS President

## *Upcoming Events*

### **JERSEY SHORE UNIVERSITY MEDICAL CENTER**

**Wednesday, December 9, 2020**

### **"A POTPOURRI OF CLINICAL AND PRACTICAL PHARMACOLOGY"**

**Dr. Howard Crossley**

**LIVE VIRTUAL ZOOM MEETING**

Eileen Becker at (732) 869-5734

### **TRUSTEES MEETING**

**Tuesday, January 5, 2021**

**LIVE VIRTUAL ZOOM MEETING**

### **GENERAL MEMBERSHIP DINNER MEETING**

**Tuesday, January 12, 2021 - 7:00 PM**

### **"NJDA Executive Officers Presentation"**

**Arthur Meisel, Esq Executive Director  
& Dr Mitchell Weiner President**

**New Members Invited**

Earn 1 CE credits!

**LIVE VIRTUAL ZOOM MEETING**

### **JERSEY SHORE UNIVERSITY MEDICAL CENTER**

**Wednesday, January 13, 2021**

### **"THE ART OF ENDODONTICS: SAVING TEETH WITH CURRENT CONCEPTS OF ROOT CANAL THERAPY"**

**Dr. L. Stephen Buchanan**

**LIVE VIRTUAL ZOOM MEETING**

Eileen Becker at (732) 869-5734

**Society web site: [www.M-OCDS.org](http://www.M-OCDS.org)**

# MOCDS TRUSTEE MEETING MINUTES October 6, 2020

Attendance: S. Albin, C. Andricsak, M. Friedman, M. Furlong, S. Guerrasio, R. Hersh, Rich Isaacson, J. Jeffries-Bruno, C. LaFalce, R. McTaggart, J. Soliman, M. Safari, T. Sniscak, M. Sones, N. Nebblett, E. Velazquez

Non-Trustees: Dr. Lauren Picciotto

The meeting was called to order by Dr. Guerrasio- Safari at 7:00PM. The meeting was held via ZOOM video conferencing due to circumstances surrounding COVID-19.

We do have a quorum.

Approval of the minutes from last meeting:

A motion was proposed to approve the minutes from the last trustee meeting on August 4, 2020 by Dr. Bruno, 2nd by Dr. Sones. A call to vote was made and approval of the minutes passed.

President's Report (Dr. GUERRASIO-SAFARI):

We are pleased to start this year off with a wonderful speaker on October 13th. Dr. Rajan is an excellent practitioner on the cutting edge of dental technology. I am hopeful that we will have a strong virtual turn-out. Matt Sones has secured 3 sponsors for this meeting and we will be giving them a brief amount of "air-time" prior to the start of the lecture. Their names will also be attached to any material being sent via constant contact as it relates to this meeting.

The leadership of the NJDA had another virtual meeting with component presidents (8/20/20). Several topics were discussed including:

1. Potential opportunities for PPE drives in the future if shortages became an issue again.

a. Modeled after Mercer County  
b. NJDA led drive would be extremely expensive and may present a legal issue regarding quality of products being distributed (in times of crisis)

2. The continued goal of meeting with this leadership group regularly to discuss the unique challenges and opportunities that COVID-19 are bringing to our members and their offices.

3. Offering virtual CE courses available to all members and sponsored by the NJDA. The first has gone off successfully and will be re-shown on October 30th for CE credit. Many components are not as robust as our own and did not have the capability or the knowledge on how to run a virtual CE event. I voiced that all members should be able to attend and this was agreed upon as a member benefit. I hope some of you were able to attend their first webinar, and if not, look for upcoming opportunities.

4. Letting our message be heard – we must continue to advocate within our own components about the need for regular dental care, and the safety of the dental office. Dentists were left flat-footed when the pandemic began, and hygiene groups took over the narrative. It was stressed that we should advocate for the profession we love and respond when false claims are being put forward.

5. CE credits – virtual meetings can be counted as "live" if there is a chat/question portion and the participant takes it real time. To gain credit for a pre-recorded lecture, a quiz must be administered following the completion of the lecture.

I attended the NJDA virtual budget meeting and the budget was passed for 2020. The important points are as follows:

1. There was a surplus in 2020 due to a decrease in expenses and personnel
2. There is an increase in overall membership this year
3. 2021 will have a surplus
4. EBA/vendors have shown strong confidence with \$156,000 paid

5. There were no dues increases for this year.

6. The HOD meeting is 11/18 via Zoom

Online banking has been set up and our treasurer has been able to successfully utilize it to send and receive payments.

Dr. Marina Sereda is no longer the "Champion of Action for the MOCDS. I have taken on this role for the upcoming year and will be working with Dr. Elisa Velazquez to increase our social media presence.

Vice President's Report (Dr. LaFalce):

I am working on the nomination for next year's Secretary.

I am working on the calendar for 2021-22 as well as looking into topics and speakers for next year's dinner meetings.

Treasurer's Report (Dr. Sones):

With the help of our president, Sally Guerrasio, we now have access to online banking with Wells Fargo and payments have been sent via the online platform. Unfortunately, we do not have access to make virtual deposits and we will continue to look into how we can make that work. All accounts are in good standing.

NJDA Trustee Report (Dr. Furlong):

NJDA Trustees Meeting 9/15/20:

- Executive session
- Dues Waiver process
- o Discussion to make the process consistent across the components
- o Lack of uniformity protocols, however one was stated to have been created early 2019
- o Suggestion for no longer having committees but to go back to membership council to adjust and look at the way it is done
- o Privacy is important
- Budget discussed and voted upon
- o Question raised about discrepancy in budget vs actual last few years
- Explanation: Grants received these years from ADA for lobbying
- Legislature discussed to allow charge for PPE in NJ
- o Introduced, pending approval
- o Discussed NY – demanded offices return money if charged patient
- o NJDA is taking a proactive approach to help prevent this from happening
- Discussion of potential bill in works – Essential workers who contract COVID will be assumed it would be from job, automatically able to receive Workers Comp. Oppose this legislation
- Non Dues Renewal
- o EBA contracts being written up to engage opportunities
- o Digital advertising
- o Sponsorship
- o Discussed potential written deadline on payment, currently there is none, more of gentleman's agreement.
- CE Resource day
- o Virtual format
- o Bring back next year
- o Discussed what can give vendors – Name, Address, Phone # only, no email given
- Attendee list shared with vendors
- Membership
- o 2052 members vs 2152 this time last year
- Smile Direct Club
- o Appeals have been applied
- o SDL against Delta Dental for not providing coverage
- Injectable Pharmacological brief filed
- President Report

# MOCDS TRUSTEE MEETING MINUTES October 6, 2020

- o AMT is a great opportunity
  - Additional marketing materials pending
  - 200 offices; 700+ employees enrolled
  - DCA
- o Lightened CE requirements
- o Considered "Live"
  - Interaction via chat and it is deemed "live"
  - If remote and post-test that is also acceptable if no chat feature
- Recorded previously live
- Considered live if at the time of recording chat feature was on then.
- o Clinical Board exams on mannequins for dental and hygiene exams during COVID which is prompting discussion to continue in this format going forward.
  - Task Force Champions
- o Review commitment of Champions within the components.
- o Bigger presence on Social media.

ADA Delegate (Dr. Hersh):

The ADA FOURTH DISTRICT PRE-ANNUAL CAUCUS was conducted virtually on September 26, 2020.

During this meeting proposed resolutions were discussed in order of the four reference committees: Budget, Business, Membership and Administrative Matters; Dental Benefits, Practice and Related Matters; Dental Education, Science and Related Matters; Legislative, Health, Governance and Related Matters. Since all proposed resolutions will be subjected to Reference Committee analysis and modification, no discussion of the individual resolutions will be provided at this time.

There were, however, certain topics which received significant discussion. This included the addition of dental care to Medicare coverage, developing policy related to eldercare, expanding the Federal Contribution to Medicaid, and the indemnification of doctors as it relates to Covid-19. An additional topic of interest involved tele dentistry as it relates to state licensure. There is some thought expressed by the FDA that a dentist must be licensed in the state in which a patient is located, not the state in which the dental office is located.

Three ADA Trustees have declared their candidacy for ADA President-Elect:

- Dr. Kenneth McDougall: District 10 Trustee for North Dakota
  - Dr. Cesar Sabates: District 17 Trustee for Florida
  - Dr. Ray Thompson: Trustee from Tennessee
- Two Fourth District Trustees have been nominated to replace Dr. George Shepley as the Fourth District Trustee. They are:
- Dr. Frank Graham from New Jersey
  - Dr. Patrick Gregin from Washington, DC

Additionally, Thomas Becket has announced his candidacy for the ADA Second Vice President. Tom is a member of the Fourth District from Maryland.

## COUNCILS:

Council on Membership (Dr. McTaggart):  
Overall membership is up very slightly from this time last year but dues revenue is down. Active members are not renewing as we hoped they would and dental residents who are free are signed up.

## COMMITTEES:

Liaison for Meeting Vendors (Dr. Matt Sones):

Since we are having all virtual meetings at the current time, the goal will be to have 2-3 sponsors per meeting. I am attaching the sponsorship agreement in the event you know someone who may be interested in sponsoring our meetings. The fee structure with all the information needed is listed on the agreement and if anyone has questions, please do not hesitate to have them contact me directly. We have three sponsors for the meeting scheduled on October 13th: Bank of America, Newark Dental, and Zimmer Biomet. For our meeting on November 10th, we also have three sponsors: Newark Dental, Zimmer Biomet, and Paradise Dental Technologies.

Each of our e-blasts pertaining to our virtual seminars will include the sponsors for that particular meeting and the sponsors will also be listed on social media posts and our newsletters to make sure that our members know who our sponsors are and to give our sponsors the most exposure possible.

Committee on Communications (Dr. Friedman):

The September newsletter was the first issue since February. It was printed and mailed to all members using the most recent list from NJDA. The cost was \$1570.00 to Omega Graphics and \$175.00 for USPS bulk mail. It was also emailed via Constant Contact and posted on our website.

The next newsletter will be the December issue.

Previous Motion during the April 2020 trustees meeting was passed by majority to move to a fully digital format.

Committee on Constitution and Bylaws (Dr. Hersh):

No report.

Committee on Membership/New Dentist (Drs. McTaggart and Sniscak):

NJDA Membership meeting was held on Sept 21st. Summary is that overall membership is up very slightly from this time last year but dues revenue is down. Active members are not renewing as we hoped they would and dental residents who are free are signed up.

Committee on Budget and Finance (Dr. Angowski):

All accounts are in good standing.

Committee on Children's Dental Health (Dr. Jeffries-Bruno and Dr. Sones):

Children's Dental Health Month Fair  
- date pending as we determine if it will be possible to hold the event this year due to current restrictions.

Committee on Special and Social Events (Drs. Cintron and Picciotto):

Presidents Dinner Dance:

I reserved a venue for the PDD honoring both Sally and Jocelyn! Contract pending discussion at trustees meeting.

Saturday, May 22nd from 6-10pm

Molly Pitcher Inn

Navesink Room- seats 75

Committee on Dues Waivers (Dr. Angowski):

1 person requested and was taken care of.

Aruba Health Seminar Committee (Dr. Robert Isaacson):

No report.

NJ Dental Lifeline Network (formerly Donated Dental Services) (Dr.

# MOCDS TRUSTEE MEETING MINUTES October 6/November 3, 2020

Feeney):

9,137 patients have had treatment since the 1988 inception!  
\$25,328,046.00 in total value of donated care has been generated!!  
The fiscal year from 7/1/19-6/30/20 has 603 dentists and 105 laboratories volunteering.

This year they have served 324 patients which produced a total of \$564,712.00 worth of treatment. This is a magnanimous effort upon considering the ominous limitations imposed by the COVID pandemic. The volunteers are 67% general practitioners and 37% specialists. There are two salaried administrators whose functions are 35 hours per week.

Some companies, associations and foundations who support the NJDLN are: NJ Human Services, Delta Dental, The Miles Hodson Vernon Foundation, The Althea Northrop Pond Foundation, The William Sheck Foundation and the NJDA!

The majority of disabilities the DDS patients have but not limited to are: cardiac maladies, advanced age, developmental or mental illness, diabetes and musculoskeletal disorders.

Congratulations and thank you to our MOCDS volunteers who this year have treated 24% of our states deserving DDS patients!

If you don't participate, please consider doing so.

The inherent dignity of every individual should be reflected through a healthy smile.

Old Business

Idea of all virtual meetings for the entire year

The meeting was adjourned at 8:10pm.

Respectfully submitted,

John Soliman, D.M.D., M.D. Secretary

M-OCDS TRUSTEES MEETING MINUTES

November 3, 2020

Attendance: S. Albin, C. Andricsak, E. Boim, M. Friedman, M. Furlong, S. Guerrasio, R. Hersh, J. Jeffries-Bruno, R. Isaacson, C. LaFalce, R. McTaggart, L. Ostrow, A. Seto, D. Shah, J. Soliman, M. Safari, T. Sniscak, M. Sones, N. Nebblett

Non-Trustees: None

The meeting was called to order by Dr. Guerrasio-Safari at 7:01 PM. The meeting was held via ZOOM video conferencing due to circumstances surrounding COVID-19.

We do have a quorum.

Approval of the minutes from last meeting:

A motion was proposed to approve the minutes from the last trustee meeting on October 6, 2020 by Dr. Soliman, 2nd by Dr. Sones. A call to vote was made and approval of the minutes passed.

President's Report (Dr. GUERRASIO-SAFARI):

• Happy Fall to everyone! We have had a few positive items occur since our last trustees' meeting that I would like to share with you

o Our first webinar was well received, and we had many positive comments about the meeting structure and speaker content. I think that three sponsors worked out well with timing – and they felt that they had time to adequately reach our members.

o We are trying something new for our next webinar on November 10th. I am promoting our sponsors in targeted eblasts a week before the meeting

Each sponsor has provided me with a flyer to add to their blast about targeted items that they would like to focus on

Adds added value to these individuals who are sponsoring during these challenging times

Frees up any additional eblasts for newsletter sponsors

o I had a meeting last night with the leadership from each component and the NJDA president. The topics highlighted are as follows:

The general feeling is that Governor Murphy is going to wait until the election is over to make any changes to the rules in place about social distancing and quarantine.

• There may be stay at home orders, but it is unlikely to affect elective surgery again.

Many members have asked for a protocol if a team member tests positive. Art Meisel is working on it right now, and it should be coming out soon.

• If someone contacts, you regarding this topic – refer to Art immediately

• Employees that test positive should be reported to the Board of Health by their MDs not the employer

In office testing: there has been a recommendation to shy away from it because it may categorize the dental office as a clinical lab (more regulations/restrictions)

• We can test for COVID but only as a screening tool, not diagnostic, and there can be NO fee associated with this test

The state-wide lecture series will continue through at least Q1 of 2021

o There is a general lack of staffing and the NJDA is reaching out to the hygiene and dental assisting groups to determine the best source for candidates

o There was a suggestion to postpone dues for NJDA if another shut down occurs to be sensitive to those practitioners that are struggling

o There are tremendous issues at the State Board of Dentistry – no staffing and very little getting done.

o There is legislation being put forth against insurance companies to have

## NJDA & M-OCDS Life Members for 2020

Arthur Appel • Douglas Block

Chester Chianese • Robert Damurjian

Edward Dooley • John Fagioli

Peter Freundlich • Steven Goldberg

John Kukucka • Patrice Ohman

Frank Ortolano • Michael Parise

Shari Werner • Harold Wright

# MOCDS TRUSTEE MEETING MINUTES November 3, 2020

a partial refund/credit for the premiums that could not be used during the initial lockdown

- o One county (tri-county) is having a live trustees/dinner meeting this month.
- o The task force has several ideas in place to increase our presence on social media, but it starts with us. Please encourage all dental friends to like our pages and like/share our posts. The NJDA has several great ideas that we will be implementing soon, and we ask for those that use social media to support their efforts.
- o We have signed the contract for the Molly Pitcher Inn in hopes of a President's dinner in the spring – the deposit is refundable/transferrable, so we will keep the date at this time.

Vice President's Report (Dr. LaFalce):

The calendar for next year is coming along. I have 2 tentative speakers lined up for October and November 2021.

Treasurer's Report (Dr. Sones):

All accounts are in good standing. \*Account balances will be made available during the meeting.

ADA Delegate (Dr. Hersh):

The ADA House of Delegates met virtually from October 15 through October 19, 2020. During this meeting the next ADA President-Elect was selected, Dr. Cesar Sabates (Florida); the next ADA 2nd Vice-President was selected, Dr. Maria Maranga (New York).

The 2020-2021 Budget was passed. This budget estimates revenues of \$128,840,000.00 and expenses of \$134,803.00. This estimate generates a net loss of \$5,963,000.00. Included in the budget is an \$8.00 dues increase. The ADA Treasurer, Dr. Ted Sherwin, explained that the anticipated deficit will be covered with reserves.

Hundreds of resolutions were considered. In the interest of brevity, I will attempt to touch on some of the more important or contentious resolutions. If anyone is interested in access to the complete unofficial report of actions from the House of Delegates, please see attached link.

9H: Proposed Policy, National Practitioner Data Bank Statute of Limitations

The NPDB payment entries involving dentists should be expunged after seven (7) years if no further incident has been reported. ADOPTED

14: Antitrust Reforms

ADA supports eliminating the insurance industry from anti-trust laws exemption. ADA also supports legislative and regulation changes to permit dentists to negotiate collectively with health care providers. ADOPTED

15H: ADA Position on Silver Diamine Fluoride

The ADA supports the use of SDF and supports this treatment as a covered benefit by third party payers. ADOPTED

16H: Comprehensive ADA Policy on Tele dentistry

This resolution received a lot of attention. The ADA supports the use Tele dentistry. Additionally, a dentist providing care must be licensed in the state where the patient receives services. Dentists engaged in Tele dentistry are bound to the accepted standard of care in the state where services are provided. ADOPTED

19H: ADA Position on Maximum Fees for Non-Covered Services

The ADA opposes any third-party provisions that establish limits on dentist fees for non-covered services. ADOPTED

22H: Diagnostic Testing by Dentists

The ADA supports the concept that properly trained dentists are able to perform in-office testing for certain diseases, such as Covid-19. ADOPTED

43H: ADA Position on Tort Reform

The ADA outlined recommendations for tort reform. Included in this resolution were mandatory periodic payments of awards, a ceiling on non-economic damages, limits on attorneys' contingency fees and a statute of limitations on healthcare related injuries. ADOPTED

70H: Eldercare Workgroup

The ADA supports the development of federal, state and local programs that support the health and well-being of elderly patients. ADOPTED

COUNCILS:

Council on Annual Session (Dr. Andricsak):

Annual Session Report:

- Zoom meeting was held on Wed Oct 14, 2020.
- We gained members during COVID because they saw value in membership.
- The future of the annual session for 2021 was discussed.
- Q-1 will be all virtual
- Q-2 is undecided
- The event starts in March with virtual, strictly CE events with member pricing. We're discussing a \$99.00 flat fee for any CE you want to join.
- March 22-26 will involve virtual marketplace shopping instead of
- a virtual exhibit floor. A virtual exhibit floor is very costly and not proven successful.
- The marketplace shopping will involve all vendors.
- They will host a lunchtime zoom meeting to market their products.
- The way it will work is that you will log in and visit with reps from all of these vendors, given 20-minute segments each. This way you can get a good cross section of all products being promoted for the event in a very short and effective manner.

Council on Dental Benefits (Dr. Safari):

Council on Dental Benefits Minutes September 30, 2020 Meeting

Dr. Taub opened the meeting at 9:04 am and welcomed everyone. A special welcome to Dr. Arlene O'Brien who will be joining our council as NJDA's liaison with the Academy of General Dentistry. The minutes of the May 27, 2020 meeting were approved.

PPE-Code D1999 Update:

Delta Dental will be paying participating, EFT enrolled providers, for the D1999 code for PPE through the end of 2020. Horizon will be reimbursing participating providers \$10 through the end of the year as well. Guardian is paying PPO providers \$8 and DHMO providers \$2. The office must be registered online for this program as well as EFT. It has been noted by several council members that the registration process is quite arduous. United Concordia is reimbursing for PPE 5/1 through the end of September. United Concordia arranges a 10% discount from "Prophy Magic" for PPE made available to their participating dentists.

As clarified by Art Meisel: Any dentist in New Jersey, unless prohibited by agreement, can charge for PPE. Some of you may have heard that Governor Cuomo in NY has said that dentists could not charge for PPE and those that had charged need to give those monies back. There was a question raised in Maryland well in regard to this being a violation of consumer laws. In New Jersey, neither the State Board of Dentistry nor the Division of Consumer Affairs has made any effort in this area to say that the charges

# MOCDS TRUSTEE MEETING MINUTES November 3, 2020

could not be made. Under the regulations of the State Board of Dentistry and under the law generally, if you are going to charge for something, you need to let someone know that upfront. If you are going to charge for PPE, it must be disclosed upfront. This gives the patient the opportunity to go to somewhere else.

Unless there is a contractual agreement, different charges can be charged to patients for the same service. For example, you can give discounts to family, senior citizens, or clergy. This changes if you are a participating dentist and have a contractual contract to abide by.

Medicaid Report: Dr. Sid Whitman

There are increased recipients but fewer providers. The ADA did a survey and stated that 6% of dentists have left Medicaid. I believe that the number is more than that. They also said 16% are thinking about dropping out of Medicaid and 21% are not sure. The claims made in August were about 20% less than the same time last year. There is a backup in NJ; the wait for an OR could be a year or more. Dental cases do not generate the same revenues as other OR cases. The ADA News came out that there were 69% less dental claims in Medicaid visits from 4-6/20 compared to this time last year. What does that exactly mean? It means there were seven million six hundred thousand fewer dental claims in the country. Medicaid is not paying for PPE. This is very unfortunate because they accumulated monetary reserves when no dentistry was being done and they still collected premiums.

In Iowa, a doctor was audited by Medicaid; one of the companies came to audit toothbrush prophylaxis for children three years and younger which is an accepted technique. The doctor was asked to give all the monies back. It could happen here in NJ.

Telehealth in Medicaid: you get paid if the patient reaches out to the doctor, but you will not get reimbursed the other way around.

Legislative and Regulatory Issues: Jim Schulz

Maryland and New York have expressly prohibited dentists from collecting an additional fee for PPE. The Department of Consumer Affairs (DCA) had some inquiries made from consumers who were being charged anywhere from \$10 to \$75 in New Jersey. There was a gouging concern. We anticipated this problem and NJ became the first state to introduce legislation that would allow a nominal fee to be charged for PPE when there is a pandemic; i.e., when the supply chain is such that there is high demand. It should be understood, normally PPE costs are built into the fee you bill. We have asked them to push the bill forward. The legislation will provide the State Board of Dentistry the authority to set the fee so this way it will be unilateral across the profession. This would alleviate the concern about gouging.

NJ has had a busy legislative run. First, we will be the first in the country to prohibit the disallow clause by carriers. This bill says that a carrier cannot prohibit a dentist from collecting a fee for a service performed. When this bill becomes law, no carrier, no contract would be able to have a clause that prevents a dentist to collect a fee for services rendered if the insurance does not pay (the disallow clause). Of course, the carriers are universally opposed to this. Secondly, we are working on legislation that would require carriers to either reimburse or credit the insured for dental benefits that were not used.

Regulatory: We are looking at a regulation to exempt PPE from taxes.

Next Meeting- December 9, 2020, 9-11 AM

Council on Membership (Dr. McTaggart):

4 New Members

Will reach out to those who have unsubscribed from constant contact to make sure they are receiving the newsletter.

COMMITTEES:

Liaison for Meeting Vendors (Dr. Matt Sones):

We have three sponsors for our November webinar - Newark Dental, Paradise Dental Technologies, and Zimmer Biomet. We have started a new initiative to give our sponsors more exposure in the face of the COVID pandemic. Email blast will be sent with flyers and website links for our sponsors. We have sent out eblasts for Paradise Dental Technologies and for Newark Dental thus far. The sponsors have been very appreciative. We should begin to discuss whether or not we are having in-person meetings in 2021 so I can start reaching out to our sponsors.

Committee on Communications (Dr. Friedman):

The next issue of the M-OCDS newsletter will be December.

It will not be printed or mailed.

It will be dispersed to members via ConstantContact and posted on the society website.

Be sure that NJDA has your correct email address.

This will be the format going forward.

Committee on Nominations (Dr. LaFalce):

I would like to nominate Dr. Natalie Nebblet for Secretary 2021-22

She has been an active trustee and would be an excellent choice to serve on the executive board.

Committee on Budget and Finance (Dr. Angowski):

All accounts are in good standing.

Committee on Children's Dental Health (Dr. Jeffries-Bruno and Dr. Sones):

Children's Dental Health Month Fair

Dr. Sones and I will be discussing options for this year, after which point we will hold a committee Zoom meeting. It would be possible to hold a poster contest virtually where photos of posters are submitted for review/judging. More details to follow.

Old Business

January's Meeting will be Virtual and to be readdressed during the January Trustees Meeting.

New Business:

5-year term appointments will expire this upcoming year so new chair appointments will be discussed at the future meeting.

A discussion was made about the previous resolutions to be brought up to the committee of bylaws in order to update current bylaws so that it everyone is up to date.

The meeting was adjourned at 8:12pm.

Respectfully submitted,

John Soliman, D.M.D., M.D. Secretary

**JERSEY SHORE UNIVERSITY MEDICAL CENTER  
MONMOUTH-OCEAN COUNTY DENTAL SOCIETY**

*Forty Years of Excellence in Continuing Dental Education*

**2020 / 2021 CONTINUING DENTAL EDUCATION PROGRAM**

Wednesday, December 9, 2020  
A POTPOURRI OF CLINICAL  
AND PRACTICAL PHARMACOLOGY  
*Dr. Harold Crossley*

Wednesday, January 13, 2021  
THE ART OF ENDODONTICS:  
SAVING TEETH WITH CURRENT  
CONCEPTS OF ROOT CANAL THERAPY  
*Dr. L. Stephen Buchanan*

Wednesday, February 10, 2021  
A NEW GENERATION OF HYBRID DENTURE:  
A MORE EFFECTIVE, VIABLE, HYGIENIC  
SOLUTION FOR THE EDENTULOUS PATIENT  
*Dr. Marco Brindis*

Wednesday, March 10, 2021  
FROM DENTIST TO ORAL HEALTH  
PROFESSIONAL: A ROADMAP  
*Dr. Scott DeRossi*

Wednesday, April 14, 2021  
INFECTION CONTROL AND OSHA:  
BEFORE DURING AND AFTER COVID-19  
*Dr. John Molinari*

Wednesday, May 5, 2021  
NECK, BACK, AND BEYOND - EVIDENCED  
BASED DENTAL ERGONOMICS and FITNESS  
101 FOR DENTAL PROFESSIONALS  
*Dr. Bethany Valachi*

**Live ZOOM Meetings**

*For more information please call  
Eileen Becker at (732) 869-5734*

***Register Today!***

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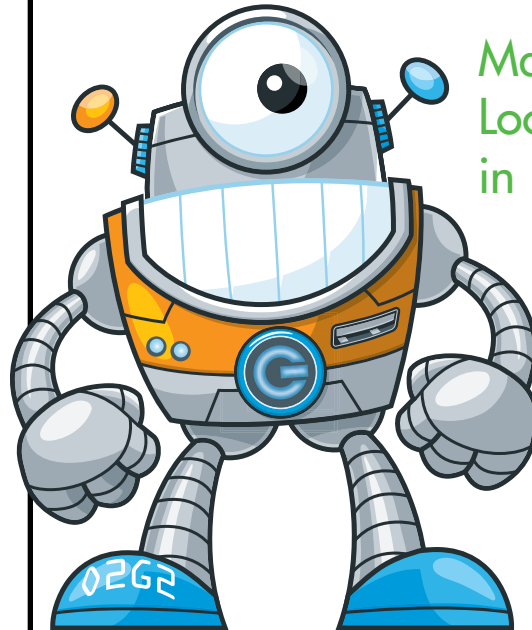
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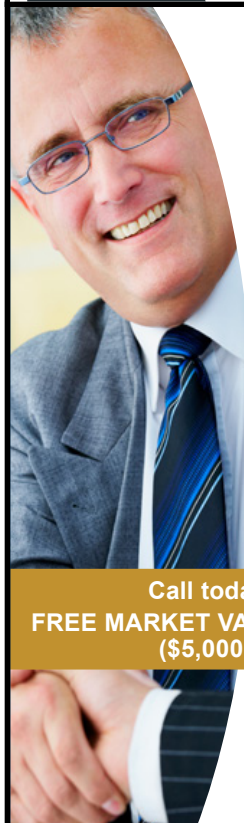
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**GENERAL MEMBERSHIP DINNER MEETING**

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